



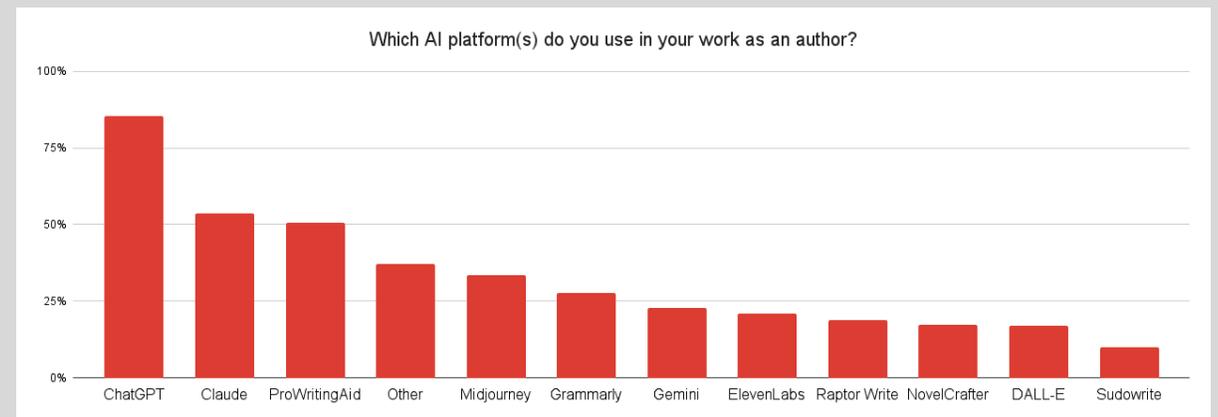
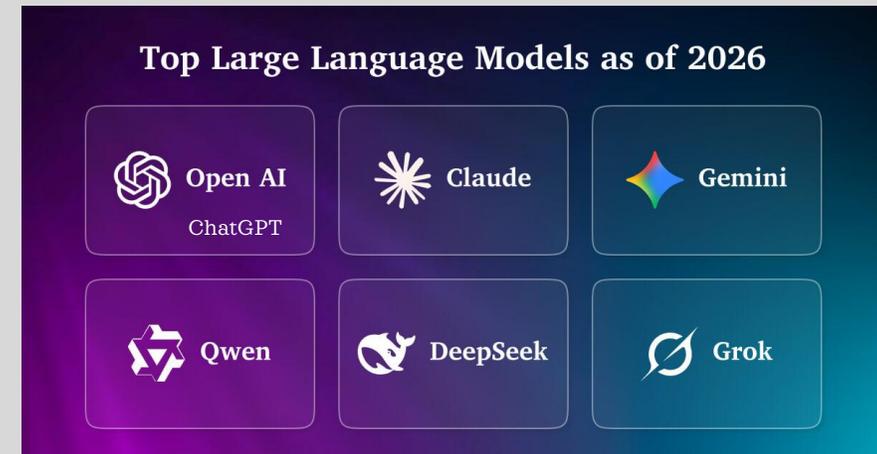
A.I. & PUBLISHING

Exploring AI's impact on writing and the
publishing industry

What is A.I.?

Artificial Intelligence/ Large Language Models (LLMs)

- A computer model capable of learning without being given explicit instructions
- It has a set of instruction and algorithms for how to operate
- The model builds itself over time – makes predictions given a large amount of raw data
- ChatGPT is the most commonly used by authors



Two Ways of Using A.I.

Public LLMS - Free

- Runs on the LLM's system
- The system takes anything it is fed and uses it for future learning
- If you input your writing, it becomes part of the LLM's data set
- Highest capability for processing data

Managed Environment - Paid

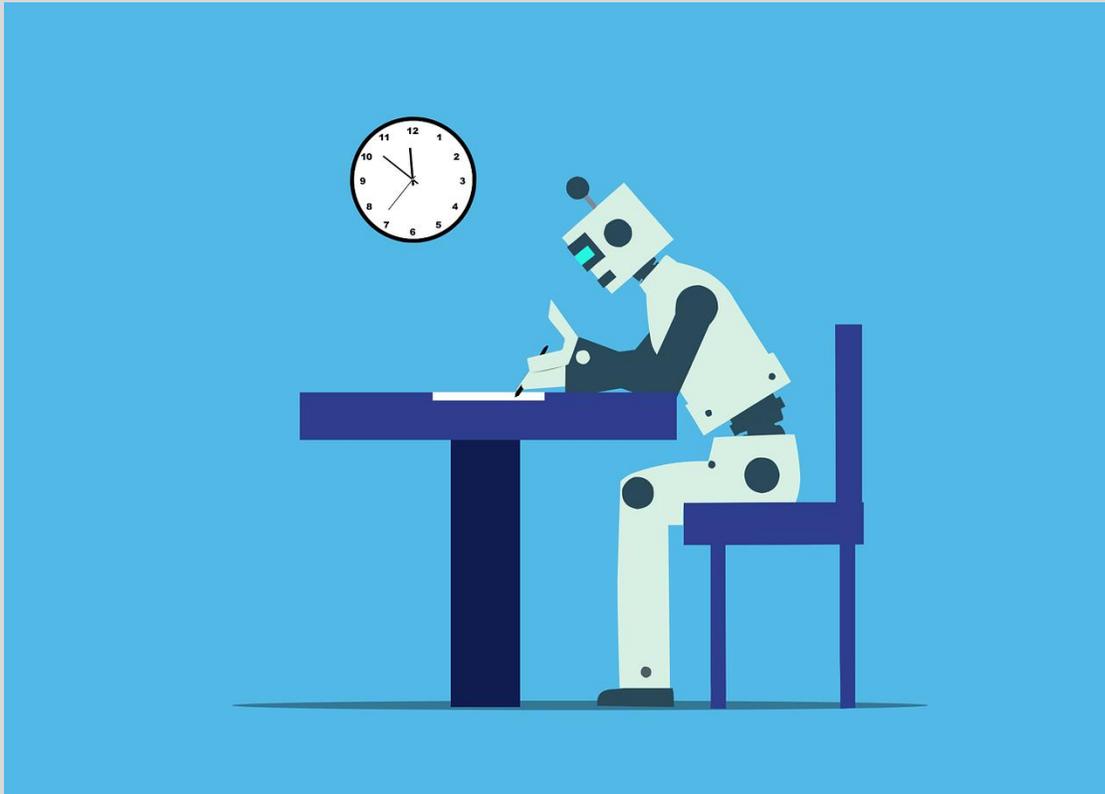
- Runs in a closed system
- Added security and privacy
- The user can choose whether data that is fed into the system can be used for future learning
- Can be trained to use a specific style/voice for writing by being fed writing samples
- Less complex/capable



WRITING & A.I.

How is A.I. impacting writing?

A.I. has impacted writing in the areas of:



1. Copyright
2. Ethics
3. Creative Uses
4. Noncreative
Uses

A.I. & Copyright

Definition & Legal Consideration

- In the U.S., a work is copyrighted when “original works of authorship fixed in any tangible medium of expression”

BUT

- To sue for damages caused by infringement creator must have a public record or exclusive copyright (registration made within 3 months of publication or prior to) to sue for more than actual damages (attorney fees, statutory damages)
 - A claim may be thrown out if not registered
 - (reference: Anthropic settlement)

Work is copyrightable if it is:

1. Original (the author’s own conception & it possesses at least a “minimal degree of creativity”)
2. Fixed in a tangible medium of expression (recorded/written down in some form that allows it to be perceived, reproduced, or communicated over time)
3. The product of human authorship

Recent Rulings on A.I. & Copyright

Courts have determined that:

- AI material is NOT copyrightable (whole or part, in any form)
- Authors must disclaim AI-produced sections when apply for copyright
- Human prompting does not provide copyright protection

**Lawsuits are ongoing and laws regarding A.I. may change

Courts have also determined it is “fair use” for LLMs to use books for training purposes if:

- It is purchased legally
- It does not create direct competition to the original product
- It does not cause lost revenue to the original creator
- It does not restrict licensing opportunities for the original creator
 - (Created by Humans A.I. rights negotiation)

A.I. & Ethics

Ethical Arguments Against its Use:

- Devalues art and artists
- Harmful to the environment
- Reduces critical thinking and creativity
- Reduces employment opportunities for translators, editors, narrators, artists, etc.

Ethical Arguments For its Use:

- Failure to adapt to its use disrupts authors' careers
- Streamlines non-writing processes to allow for more writing/creativity
- Improves business operation and long-term success

A.I. & Ethics

Author's Guild's guide to Ethical use of A.I.:

- AI should be a tool, not a replacement for creativity
- Final work should always be in the writer's voice, no copy/paste
- Always disclose use incorporated into creative works (Copyright office and readers)
- Follow retailer/platform guidelines about disclosure/use
- Respect rights of others when using AI - do not use to mimic others
- Always review/fact check
- If inputting original works, do so in a closed AI system (usually requires paid account)
- Be aware/mindful of impact of use on others/environment
- Protect/assert rights against AI infringement

A.I. Use for Creative Purposes

- Research
 - Always fact check
- Outlining/Plotting
 - Organization of ideas
 - Checking for inconsistencies, plot holes
 - Structure development
- Writing
 - Tool for accessibility, not replacing writing
 - Idea generation when stuck
 - A.I. produced writing is noncopyrightable
- Cover Art
 - Idea generation - prep to work with a designer
 - Full design - noncopyrightable
- Brainstorming
 - Can help with narrowing ideas (what doesn't work) more so that creating new ideas

Commercial Products:

- Plottr
 - Virtual beta reader service
 - Planning software
- Grammarly
 - Editing, writing improvement
- ProWritingAid
 - Editing, writing improvement
- SudoWrite
 - Story organization, story bibles, idea generation, etc.

A.I. Use for Noncreative Purposes

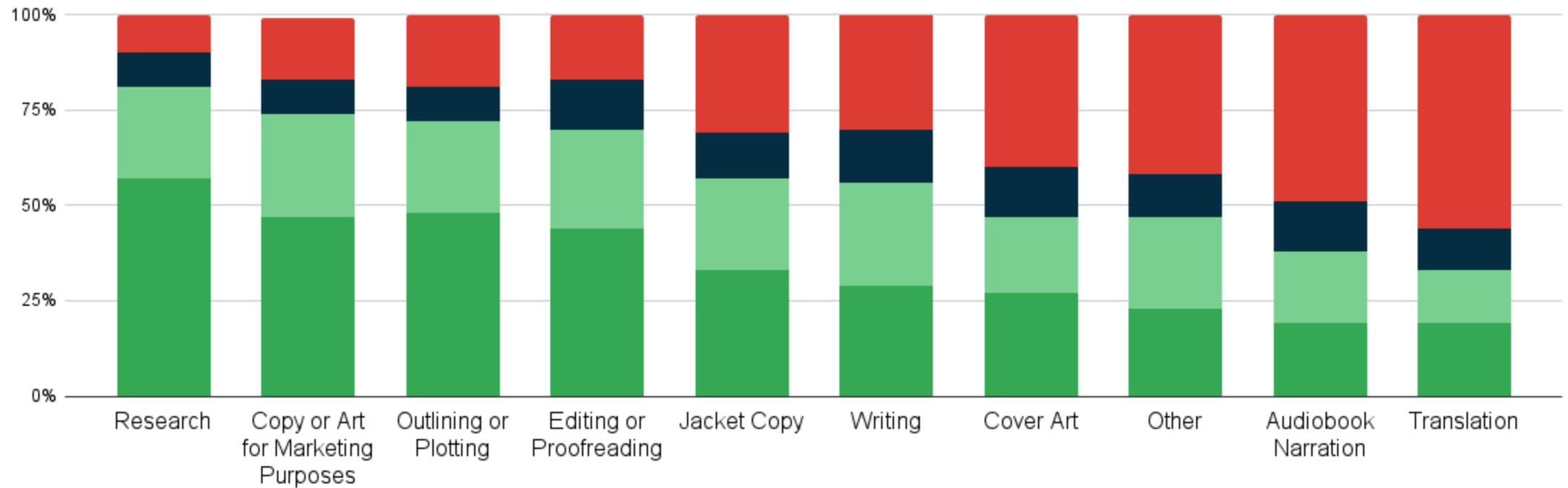
- Editing/Proofreading
 - Already part of every word processing software
 - Not always correct
- Jacket/cover copy writing
 - Useful for genre trend structure and optimizing for SEO/GEO
- Narration
 - Potential copyright issues
 - Potential issues with user dissatisfaction
 - Not accepted in all forms on all retailers
- Translation
 - Potential copyright issues
 - Lacks cultural nuance and poor results with humor
 - Not accepted in all forms on all retailers
 - Many translators were already using AI but not disclosing it

Retailer Adoption:

- Amazon:
 - Recent addition of AI translation in some languages, options for AI narration
 - Ask This Book feature
 - Story Recaps
 - Asks authors to disclose AI use
- Audible:
 - Recently approved AI narration, but only their in-house production
- Other retailers:
 - Most accept some form of AI audio narration, but require it be disclosed

How often do you use generative AI to assist with the following?

Never Rarely Occasionally Frequently

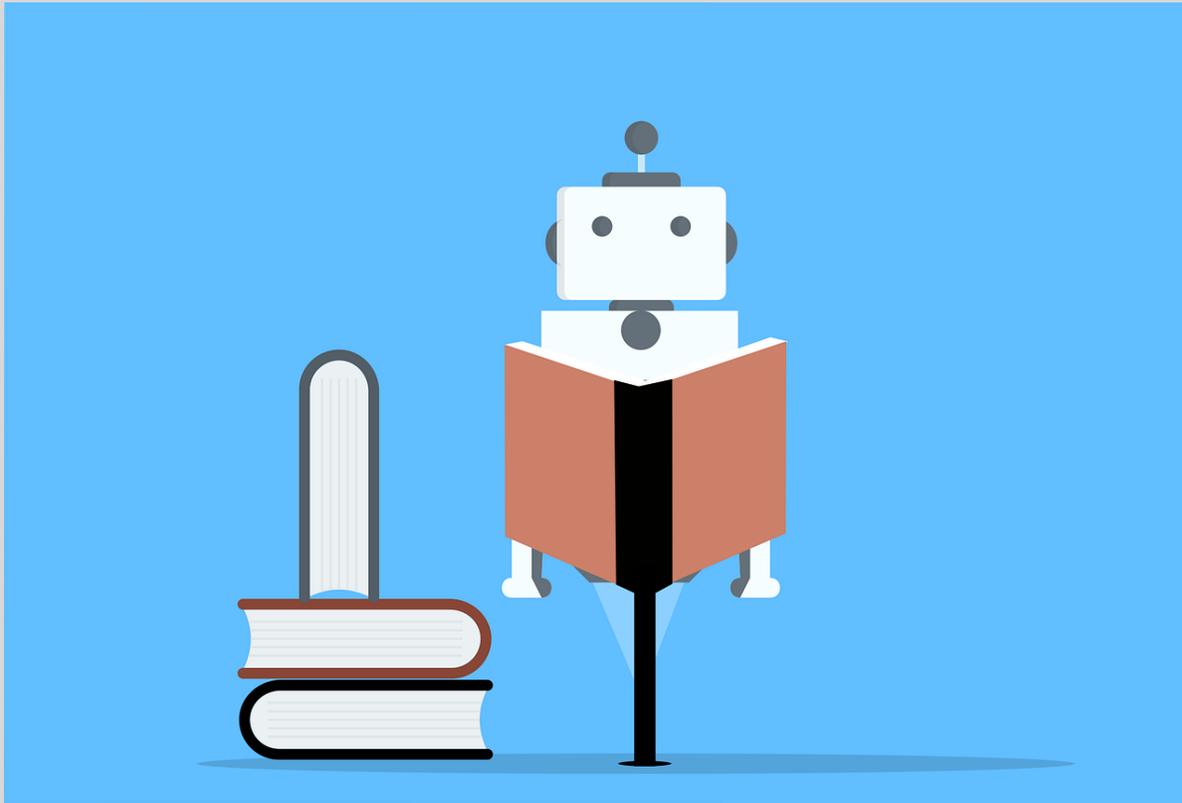




A.I. & THE PUBLISHING PROCESS

Where has A.I. impacting the overall publishing process?

A.I. impacts of publishing include:



1. Transparency Concerns
2. Marketing
3. Data Analysis
4. SEO/GEO

A.I. Transparency Concerns

- Readers are becoming more accepting, but want transparency
 - Surveys show readers feel lied to if A.I. use is not disclosed upfront
 - Can lead to boycotts, outrage
- Readers are most accepting of quality A.I. narration
 - Poor narration quality loses readers quickly
- Reader acceptance of A.I. translation varies depending on quality
 - Humor does not translate well
 - Regional/cultural nuance is lacking with A.I.

Author Backlash:

- Lena McDonald receive heavy backlash last year after an AI prompt was accidentally left in the book manuscript, *Darkhollow Academy: Year 2*, when published
- Outrage was particularly fierce because the prompt exposed that she was trying to mimic another writer's style
- Many reader's social media responses showed instant rejection of future works by the author

A.I. Use in Marketing

Adoption:

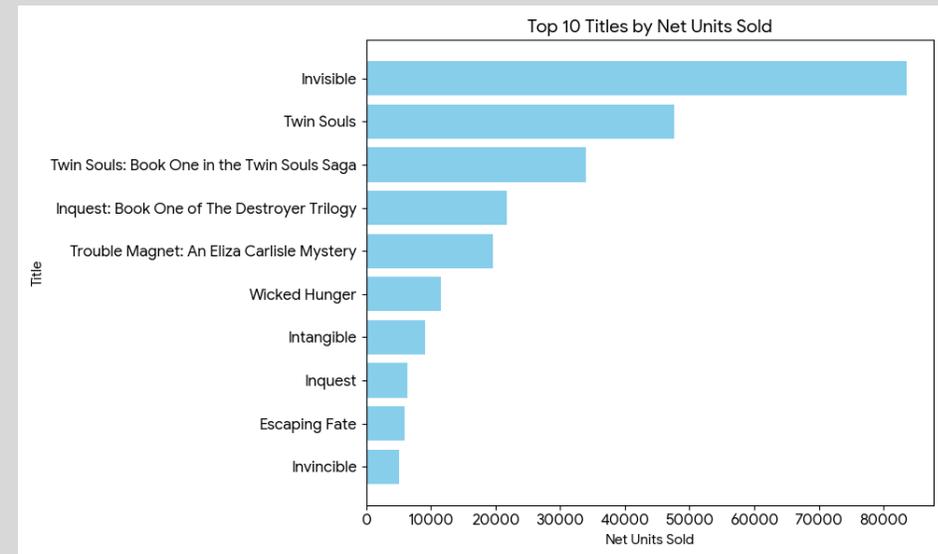
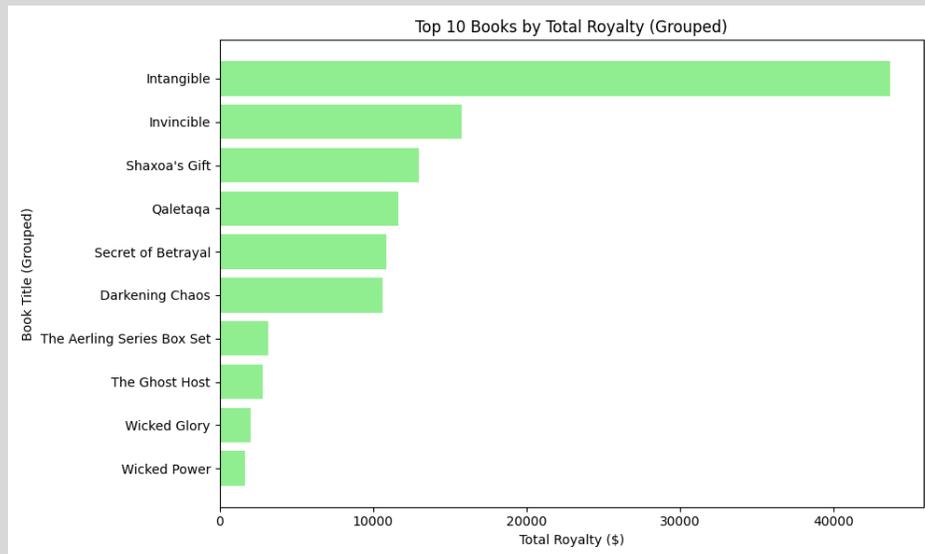
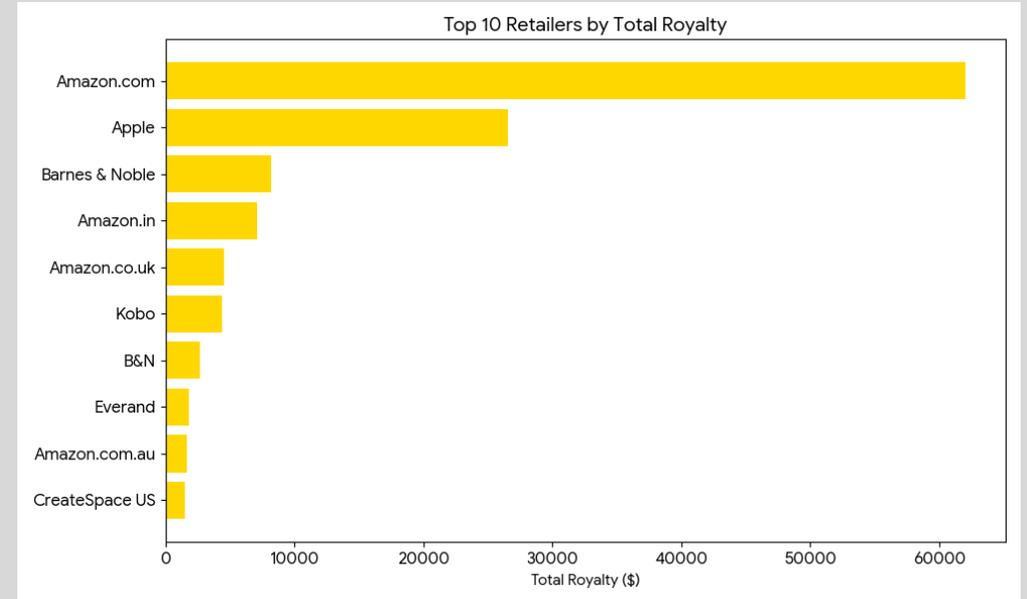
- Ad copy generation (matching genre trends, optimizing wording)
- A/B testing options
- Image generation (not book covers)
- Strategy development (should be customized by the author)
- Finding comps
- Social media post/content generation (based on specific prompts and goals)

Considerations:

- Customization is key
 - Anything generated by A.I. is inherently generic
 - Good starting point, but must be customized to a particular audience, goal, etc.
- Limits on recency
 - Suggestions may be out of date due to knowledge cutoffs and paywall restrictions
 - Follow up suggestions with your own research
 - Fact check success of suggestions or strategies

A.I. Use in Data Analysis

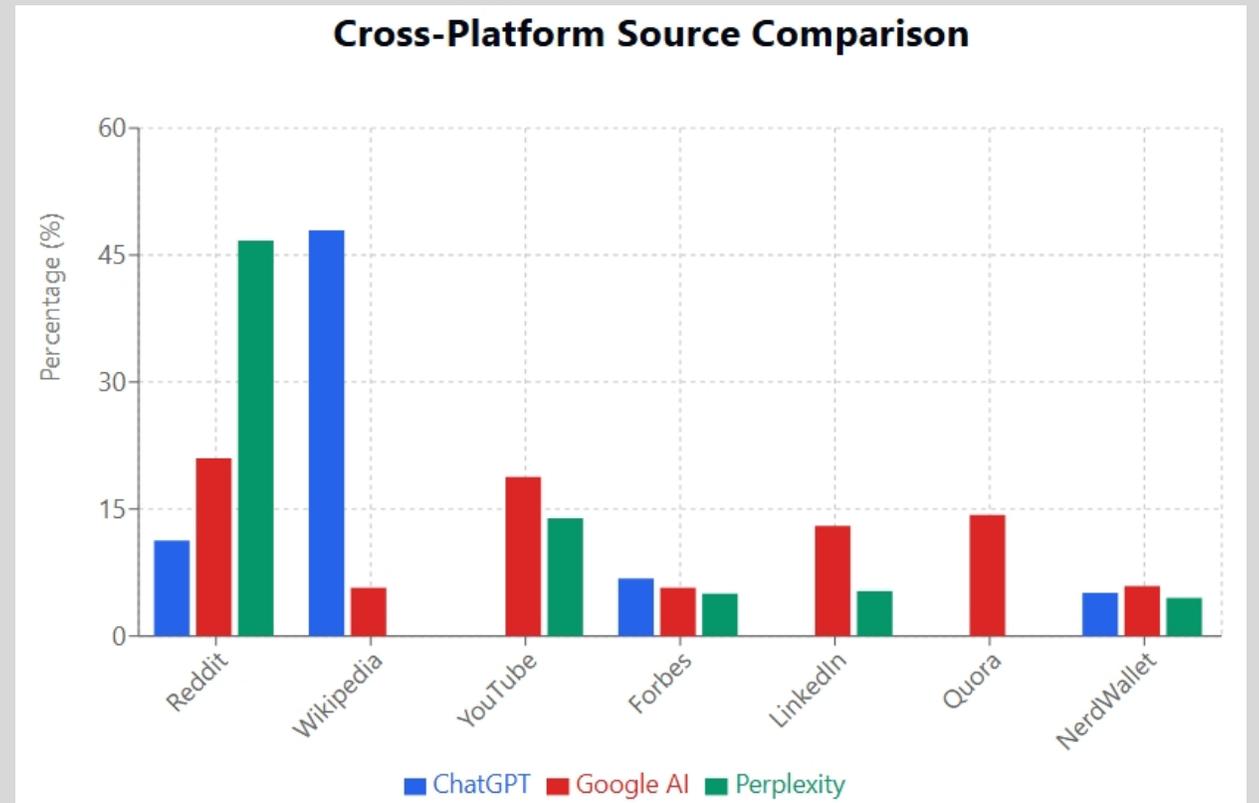
- Sales data
- Ads effectiveness
- Budget evaluation
- Forecasting
- Inform planning and suggest strategies based off specific data



A.I. and Search Optimization

SEO vs. GEO

- SEO: search engine optimization (regular Google search)
 - Limited to keywords/phrases
 - Lacks in ability to search multiple factors at once
- GEO: generative engine optimization (search by conversation with AI)
 - Highly capable of searching multiple factors at once - better, more specific results
 - Being used more frequently for product/travel recommendations and all type of research



A.I. and Search Optimization



GEO Considerations:

- A.I. scrapes data to find frequency of mentions, citations, reviews, etc.
 - Older products benefit – newer products may take longer to be included in results
 - May make blogs/social media tours more relevant
 - Creates a need to focus on links back to the book or content being marketed
 - Amazon discourages AI scraping – disadvantage for authors exclusive to Amazon
 - AI does scrape Goodreads – encouraging reviews may improve GEO
 - Google Books is heavily cited – you can create Google Books catalogue page without publishing there
 - Instagram is NOT indexable (though some comments are), neither are BookBub profiles – will not improve GEO

Resources

- <https://insights.bookbub.com/how-authors-are-thinking-about-ai-survey/?epik=djOyJnU9Z0hSbHVkeE1iVONRMzJEeHp1T0pQYtZKeDhoUUJrYjkmcD0wJm49aHc2eENSSjZzRDFlbzBZSW1kVnhHUSZOPUFBQUFBR2xXekZF>
- <https://authorsguild.org/resource/ai-best-practices-for-authors/>
- <https://www.copyright.gov/ai/Copyright-and-Artificial-Intelligence-Part-1-Digital-Replicas-Report.pdf>
- <https://authorsguild.org/news/us-copyright-office-ai-report-part-2-what-authors-should-know/>
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- <https://www.createdbyhumans.ai/>
- <https://itsartlaw.org/art-law/copyrights-to-register-or-not-to-register-that-is-the-question/>
- <https://www.copyright.gov/title17/92chap5.html>
- <https://podcasts.apple.com/us/podcast/book-discovery-in-the-ai-search-landscape/id1512791697?i=1000741820106>
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